

CRYSTAL PRESS LIMITED

Business & Asset Sale

An excellent opportunity to purchase the business and assets of an established commercial print business offering a full range of traditional and digital print, binding, mailing and unique IP Protected Ecofoil solutions to the market.



2nd June 2023

OVERVIEW

- The Company operates as a commercial printers providing all the typical / traditional print services including Digital, Litho, HUV, Book & Magazine production, Binding etc.
- The company took a strategic decision to focus on developing and providing innovate eco-friendly print solutions and the Ecofoil brand was born in 2017.
- The company operates from its leasehold HQ premises in Hertfordshire.
- The company has multi-disciplinary and experienced staff.
- Average Turnover c£4.1m (Last 2 Years)
- Average Operating Profit c£380k (Last 2 Years)
- Energy Costs risen 500% & Manufacturing costs risen 50% over the last 12 months combined with a general slow down in the market due to the macro economic environment have led to projected cash flow issues.
- The company has suspended production whilst a buyer for the business is sought.



EXCLUSIVELY BY CRYSTAL PRESS

Financials

CRYSTAL	YTD	Year Ended	Year Ended
	April 2023	30 June 2022	30 June 2021
	£	£	£
Turnover	4,154,224	4,197,035	2,873,233
Cost of Sales	(1,757,477)	(1,565,915)	(1,001,317)
Gross Profit	2,396,747	2,631,120	1,871,916
Administrative Expenses	(1,796,219)	(2,516,550)	2,309,140
Other Operating Income	-	47,565	422,999
Operating Profit / Loss	600,527	162,135	(14,225)
Depreciation of Leasehold	n/a	2,859	2,859
Depreciation of Plant & Machinery	n/a	285,124	267,180
Depreciation of Computer Equipment	n/a	541	-
Bank Charges & Interest	n/a	911	18,635
Other Income (Govt / Rent)	n/a	(47,565)	(422,999)
Adjusted EBITDA	600,527	404,005	(148,550)

CONTACT DETAILS

All enquiries should be made in the first instance to:

Kevin Counihan Head Of Department

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Interested parties are requested to specifically deal and formally register their interest with Kevin Counihan at SIA Group, who are acting as Agents on behalf of the proposed Administrators.

A sale will be executed at the earliest opportunity. All expressions of interest must be registered by no later than 12th June 2023.

Disclaimer: This document is confidential and prepared solely for your information. Therefore you should not, without prior written consent, refer to or use our name or this document for any other purpose, disclose them or refer to them in any prospectus or other document, or make them available or communicate them to any other party.

Requests for further information should be addressed to Kevin Counihan of SIA Group. Access to additional information will be provided on receipt of signed NDA.

All offers to be supported by proof of funding.