

# **Business Sale Overview Memo**

# **Project Light**

# **Business Opportunity**

An excellent opportunity exists to purchase the business and assets of a well-established commercial lighting contractor. The business specialises in providing custom design led lighting solutions to an established list of commercial clients.

The business has traded successfully for many years but has encountered recent cash flow difficulties.

Interested parties are requested to specifically deal and formally register their interest with Kevin Counihan at SIA Group, who are acting as Agents on behalf of the proposed Administrators.

A sale will be executed at the earliest opportunity. All expressions of interest must be registered by no later than 21st February 2025

## **Business** Overview

- Leasehold office/warehouse premises within 25 miles of London
- Established heritage brand
- Extensive IP portfolio
- Average Turnover c£3m (Last 3 Years)
- Average Net Profit £1.3m (Last 3 Years)

## **High Level Financial** Information

	Y/E 31 DEC 2024	Y/E 31 DEC 2023	Y/E 31 DEC 2022
Turnover	£3.2m	£3.1m	£2.8m
Gross Profit	£1.3m	£1.4m	£1m

<sup>\*</sup>Accounts available on request

IP/Trademark Portfolio



#### Assets for Sale

- Current WIP (c£403k) Contracts & Customer List
- Stock (Component & Finished Goods) c£273k
- Office Furniture & Computer Equipment
- Goodwill / Trading Name / Website, Digital/Social Media Assets

#### **Further** Information

Requests for further information should be addressed to Kevin Counihan of SIA Group. Contact details have been provided below.

Interested parties are invited to register their level of interest. Access to additional information will be provided on receipt of signed NDA. All offers to be supported by proof of funding.

#### For further information please contact:

Kevin Counihan - SIA Group T. 020 7498 4904











